Agility Earnings Call Presentation

Second Quarter 2024

August 2024

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Agenda

1 Q2 2024 Business Update

2 Q&A

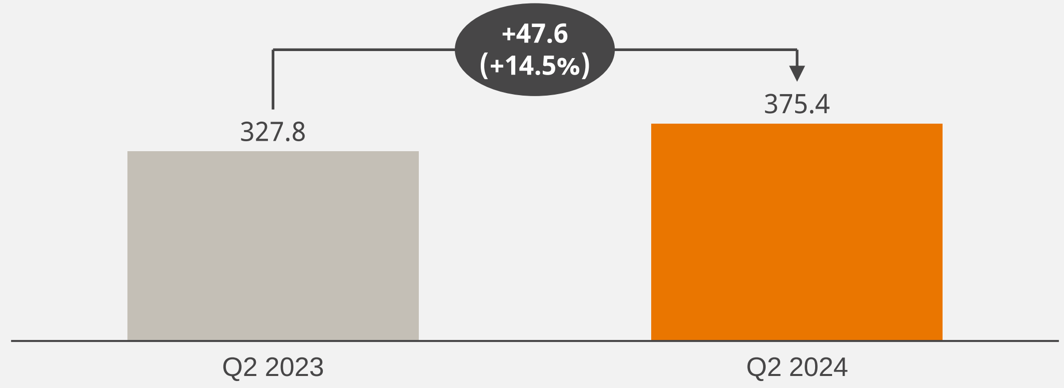
Group Financial Performance
Financial Highlights Q2 2024

Agility

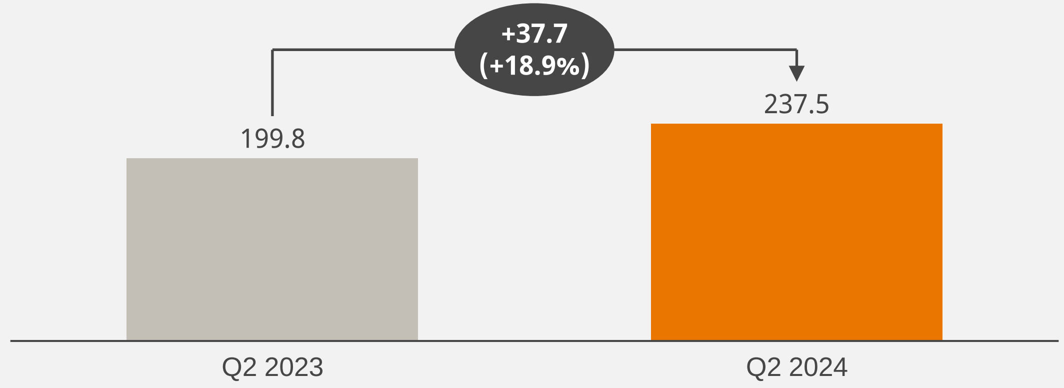
Agility Income Statement – Q2 2024 (KD Mln)

Agility continues to deliver good results across its business group

Revenue



Net Revenue



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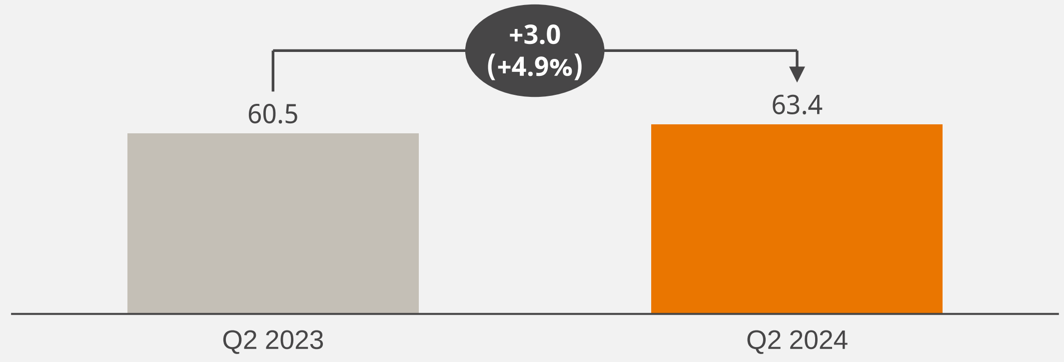
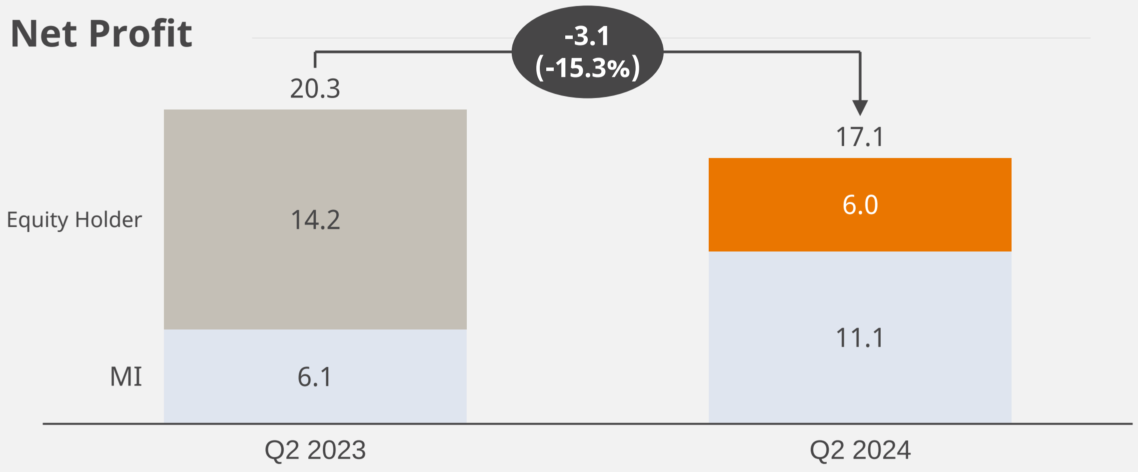
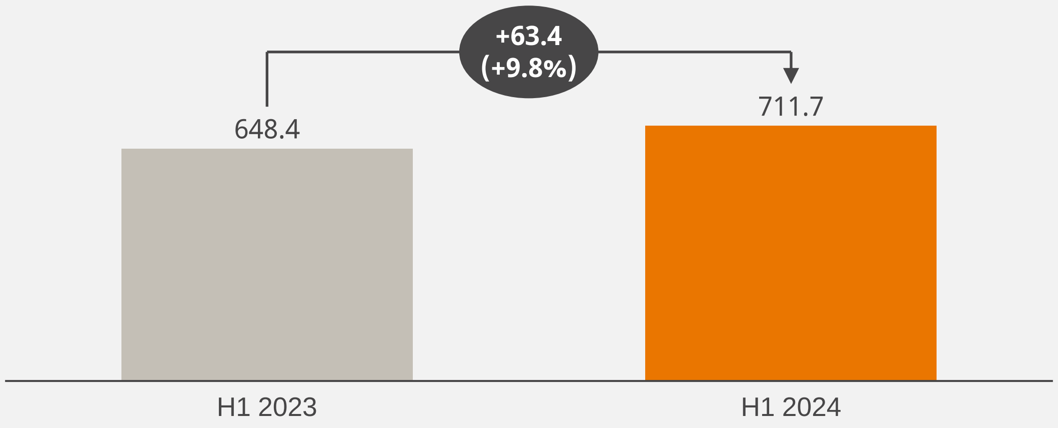


Net Profit

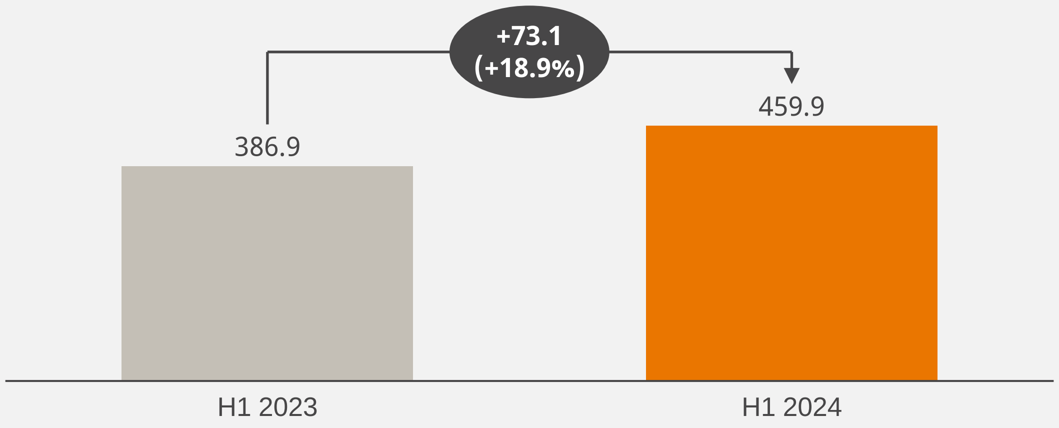


Agility Income Statement – H1 2024 (KD Mln)

Revenue



Net Revenue



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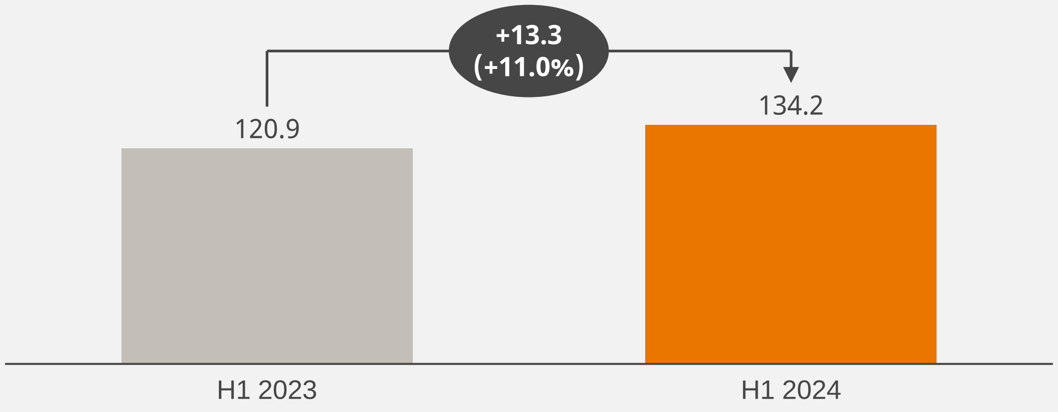
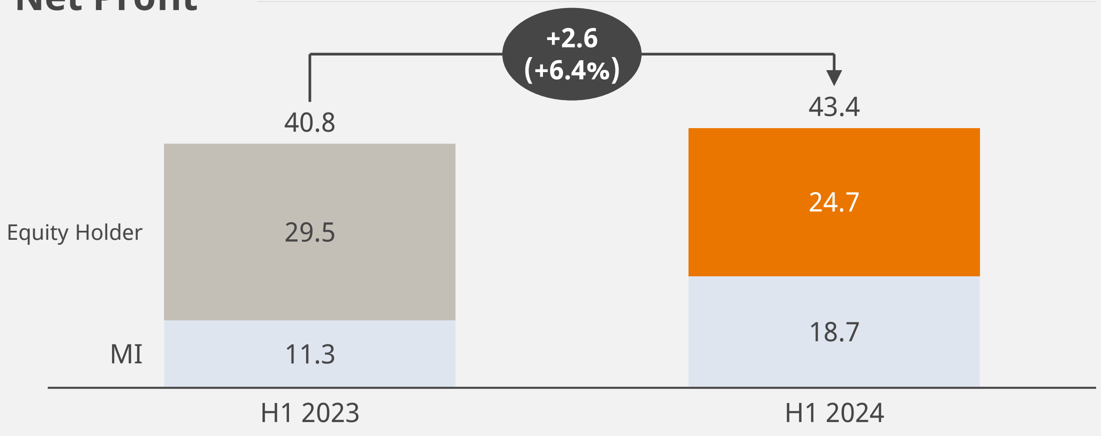


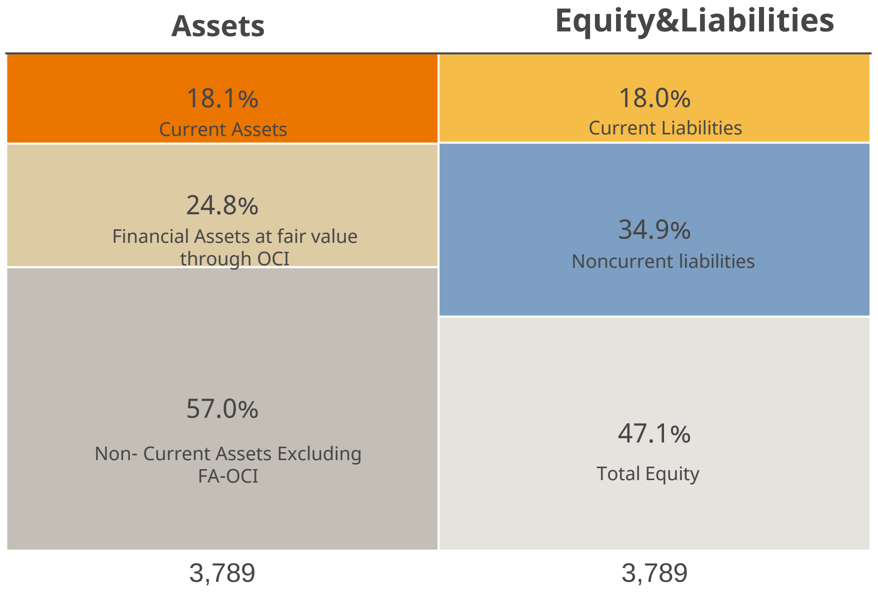
Net Profit

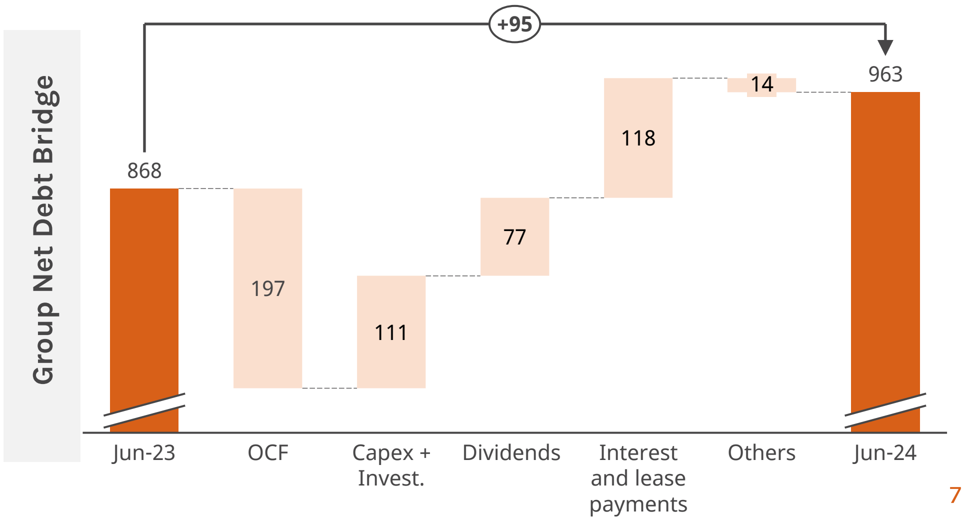


Balance Sheet (KD Mln)

Strong Asset and Equity base to support our future growth plan

Balance sheet	Jun 2024	Jun 2023	Variance	%
Current assets	687.3	505.6	*181.6*	*35.9%*
Non-Current assets	3,101.6	3,234.3	*(132.7)*	*(4.1%)*
Total assets	**3,788.8**	**3,739.9**	***48.9***	***1.3%***
Current liabilities	680.4	535.3	*145.0*	*27.1%*
Non-current liabilities	1,323.8	1,199.5	*124.3*	*10.4%*
Total liabilities	**2,004.2**	**1,734.8**	*269.3*	*15.5%*
Minority Interest	908.1	111.7	*796.3*	*712.6%*
Equity attributable to equity holders of the Parent Company	**876.6**	**1,893.4**	**(1,016.8)**	**(53.7%)**
Net Debt	962.9	868.0	*94.9*	*10.9%*



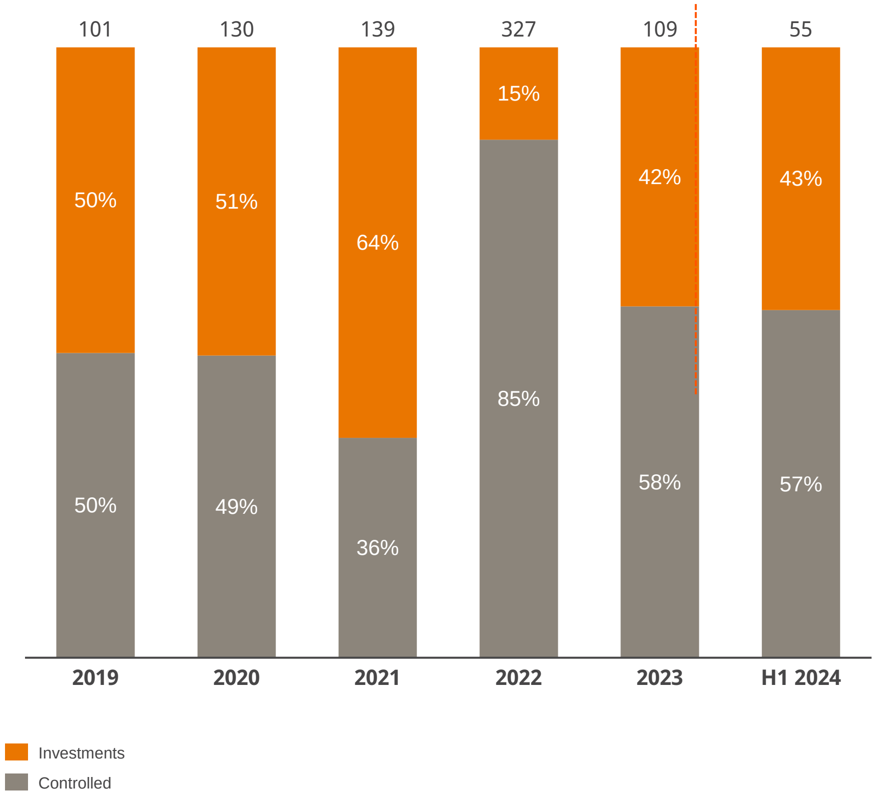


Cash Flow Statement (KD Mln)

Agility has a healthy cash flow generation and will continue to reinvest in its businesses

Cash Flow Statement	H1 2024	H1 2023	Variance	%
Cash from Operating activities before changes in working capital	122.1	118.9	3.3	2.8%
Changes in working capital	-32.3	-15.1	-17.2	-114.0%
Other Items	-9.9	-14.1	4.2	29.5%
Net Cash flow from operating activities	**80.0**	**89.7**	**-9.8**	**-10.9%**
Net Capex	-31.1	-28.1	3.0	10.5%
Net Investments	-23.5	-19.7	3.8	19.1%
Net movement in deposits	18.4	10.0	8.4	83.7%
Capex + Investments	**-36.1**	**-37.8**	1.7	4.4%
Free Cash Flow	**43.9**	**51.9**	-8.1	-15.5%
CAPEX as % of Revenue	4.3%	4.3%		

Capex and Investment



Capex is what is spent for operational businesses

2022 capex includes HG Storage and John Menzies acquisition

Q&A Session